

# Art of Living

Explore a selection of extraordinary homes  
currently for sale on the Monterey Peninsula

offered by

Sotheby's International Realty,  
Monterey Peninsula Brokerages

1504 Bonifacio Road

Sotheby's  
INTERNATIONAL REALTY



PHOTOGRAPHY BY RON BIRD

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# Over One Billion Closed

IN MONTEREY COUNTY

#1

CLOSED UNITS

#1

CLOSED DOLLAR

VOLUME

Numbers Speak Volumes!

Our Monterey Peninsula associates collectively closed over \$1,000,000,000 in sales volume in 2018.

**If you're considering a move, we invite you to interview us.**

*Monterey Peninsula Brokerages*

[SOTHEBYSHOMES.COM/MONTEREY](http://SOTHEBYSHOMES.COM/MONTEREY)

**Sotheby's**

INTERNATIONAL REALTY



## COVER HOME



*Pebble Beach*

Truly Breathtaking Views  
in Pebble Beach

1504BONIFACIO.COM

With some of the most astounding views in Pebble Beach, this gracious residence is ideally located in the prized sunbelt and minutes to The Lodge and Beach Club. Remarkable architectural design, extraordinary choice of materials and quality finishes define this 6 bedroom home.

MIKE CANNING  
831.596.1171

JESSICA CANNING  
831.238.5535

NIC CANNING  
831.241.4458

ELLEN KRAUSSE  
831.204.2204

NATALIE PITSCHKE  
831.521.7363

TEAM@CANNINGPROPERTIES.COM

CANNINGPROPERTIES.COM



*Pebble Beach*  
Best Oceanfront Setting  
in Pebble Beach  
[320017MILEDRIVE.COM](http://320017MILEDRIVE.COM)

Located on famed Sunset Point and arguably the best oceanfront lot in Pebble Beach, this extraordinary property is available for the first time in 50 years. A setting unlike any other with true panoramic views that extend from Point Lobos to Cypress Point presents a lifetime opportunity to remodel a 1930's estate or build a legacy estate. When only the best will do.





*Pebble Beach*  
Last Available Lots on the  
Pebble Beach Golf Links  
[3414SEVENTEENMILE.COM](http://3414SEVENTEENMILE.COM)

The chance to build on golf's legendary links is now yours. Offering spectacular golf and ocean views and ideally located near The Lodge and Carmel-by-the-Sea, these two contiguous lots present a truly unique setting and opportunity.

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[CANNINGPROPERTIES.COM](http://CANNINGPROPERTIES.COM)



*Pebble Beach*  
**Casa Ladera**  
1658CRESPI.COM

Steeped in lore, this legendary ocean view estate is located in the heart of Pebble Beach, minutes to The Lodge and Carmel-by-the-Sea. Exquisitely renovated and featured in Architectural Digest, Casa Ladera is sited on over 3 acres and affords a 5 bedroom main house in addition to a 1 bedroom ocean view guest house.





*Santa Lucia Preserve*  
**Contemporary Retreat**  
3HOLDINGFIELD.COM

Enjoy panoramic views of the Santa Lucia Mountains while overlooking an infinity pool from this soft contemporary retreat. Offering 3 bedroom suites, including an expansive master suite with a large walk-in closet and private patio.



*Santa Lucia Preserve*  
**Sophisticated Hacienda**  
PRONGHORNRUN.COM

Great entertaining spaces at this Preserve home. Large living areas, dine-in wine cellar, patios with fountains and a fire pit, infinity pool, cabana, hot tub, screened porch with BBQ, and putting green. Bring your family and friends to experience quality time at the Preserve.



*Carmel Highlands*  
**Striking Architecture with Endless Views**  
164CORONA.COM

Perfectly sited atop 84 acres, 1,000 feet above sea level, this 3 bedroom, 3.5 bath home with guest house is a contemporary masterpiece that seamlessly blends into its surroundings while taking advantage of the panoramic views of Point Lobos, Carmel Bay, Pebble Beach, Big Sur and beyond.

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*Pebble Beach*  
16th Fairway at Pebble Beach  
Golf Links  
3208STILLWATER.COM

Steps to the Beach Club, this stunning estate is perfect for entertaining with an expansive ocean and golf view terrace, pool and spa. This 5 bedroom estate affords a spacious grand room, wine cellar, media room and gourmet kitchen.



*Pebble Beach*  
Golf Front End Unit  
at Spanish Bay  
56SPANISHBAY.COM

Beautifully maintained Spanish Bay end unit privately located just off the golf course. Offering all the conveniences and benefits of life next to the Inn at Spanish Bay and Fitness Center, these rarely available units offer a unique combination of gracious, carefree living. With 3 bedrooms, office, expansive living/dining room and tall ceilings this unit is ready to welcome its next fortunate owner.





*Carmel -by-the-Sea*  
**Storybook Carmel**  
 CRESPI6SEOFMOUNTAINVIEW.COM

Capturing the essence of Carmel, this cottage overlooks Mission Trail Park. Great for entertaining with family room off the front courtyard with firepit, formal dining, living room, and french doors out to the forest view deck.



*Carmel-by-the-Sea*  
**Charming Home with Guest House**  
 LINCOLNAND12TH.COM

Tucked into a coveted corner of the Golden Rectangle and a short stroll to the white sands of Carmel Beach, this home offers a 3 bedroom main house, guest house, and a private outdoor entertaining area with firepit.



*Carmel Valley*  
**Your Resort Home in the Sun**  
 RETREATINCARMELVALLEY.COM

Ideally located just beyond the fog on the preferred north side of Carmel Valley, this 4 bedroom, 3 bath home offers the perfect combination of sun, views, convenience and striking architecture.

MIKE CANNING  
 831.596.1171

JESSICA CANNING  
 831.238.5535

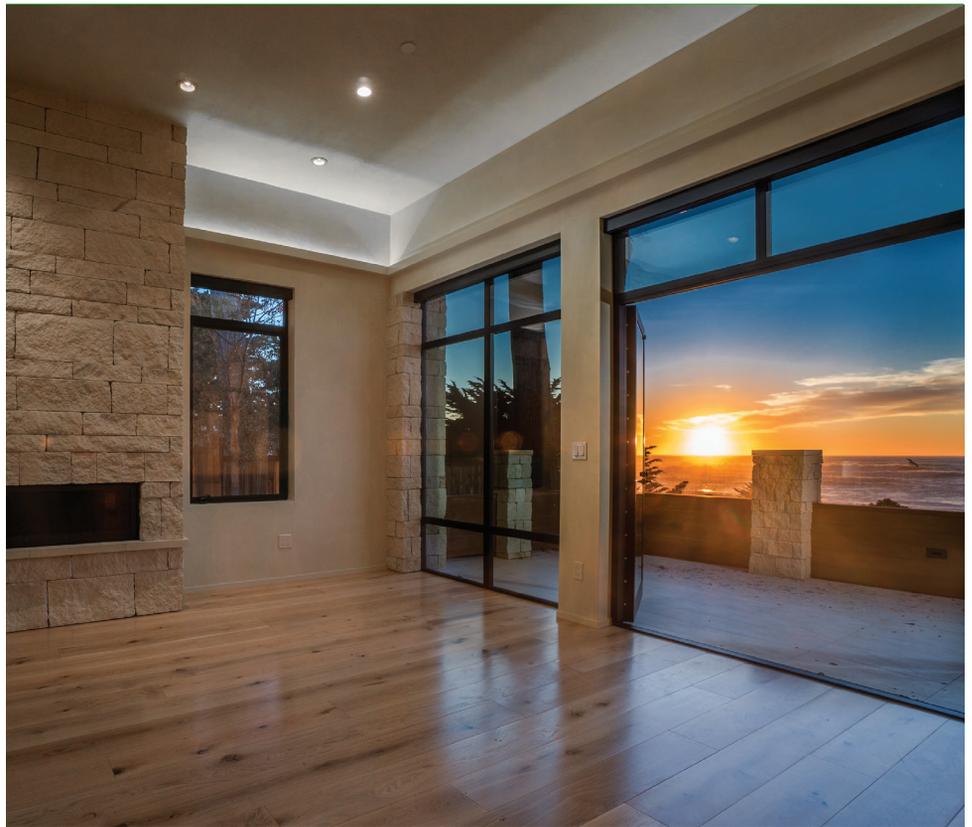
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NATALIE PITSCHKE  
 831.521.7363

*Carmel-by-the-Sea*  
**Cutting Edge on Scenic**  
SCENIC4NEOF13TH.COM

This new, warm, modern 3 bedroom,  
3.5 bath home is located on  
a coveted street to street lot on  
Scenic Road with striking  
ocean views of Carmel Beach,  
Carmel Point and Pescadero Point.



*Carmel Point*  
**A Scenic Opportunity**  
26317SCENIC.COM

This corner lot with spectacular water  
views presents multiple options for the  
creative buyer: Renovate and expand  
the classic existing stone home; build  
the new home of your dreams; or, buy  
the additional contiguous vacant lot and  
create an estate on Scenic on  
two parcels.





*Carmel Point*  
**Carmel Estate on the Point**  
 26325ISABELLA.COM

One of a kind 4 bedroom and 3.5 bath home presents an unparalleled setting on a triple lot on Carmel Point. The home is warm and gracious, offering a level of quality, style and character that are simply unsurpassed. Ideal for indoor- outdoor entertaining with an expansive private patio with outdoor fireplace and kitchen.



*Carmel-by-the-Sea*  
**Polished Carmel Gem**  
 26040RIDGEWOOD.COM

This quintessential 3 bedroom 2.5 bath home offers a rare combination of elegance, style and privacy. Warmth and comfort embrace you from this meticulously renovated home with lush gardens and private backyard with heated patio.

MIKE CANNING  
 831.596.1171

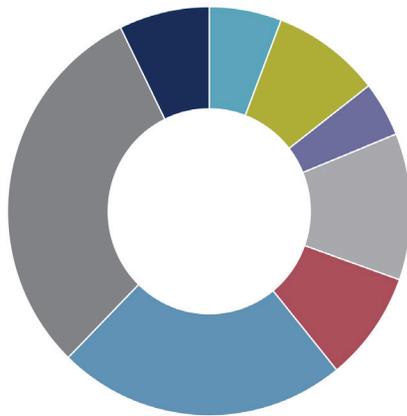
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NATALIE PITSCHKE  
 831.521.7363

Covering Pebble Beach, Carmel, Carmel Highlands, Quail Lodge,  
Quail Meadows & The Santa Lucia Preserve



4Q18 Sales by Price Range

● \$8M+	0
● \$6M - \$8M	4
● \$4M - \$6M	6
● \$3M - \$4M	3
● \$2.5M - \$3M	8
● \$2M - \$2.5M	6
● \$1.5M - \$2M	16
● \$1M - \$1.5M	21
● <\$1M	5

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## MARKET OVERVIEW

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These markets contracted sharply in the fourth quarter to 69 closed escrows, which is a 37% drop from 4Q17 and the lowest fourth quarter since 2011. The slowdown was most pronounced under \$1M where sales dropped from 19 to 5 from 4Q17, and \$1.5-2M which dropped from 28 to 16 over the same time period. A highlight for the quarter was the \$2.5-3M bracket, which had 8 sales and represented the most 4Q sales in well over a decade. Due to a combined slowdown at the bottom and very top of the market (there were no sales above \$8M this quarter), a total \$159M was invested in Pebble Beach, Carmel, Carmel Valley, Carmel Highlands, Quail and the Preserve in 4Q18. This represents a 49% drop from last quarter and 36% from 4Q17. However, 2018 as a whole was an extremely strong year with just over \$1B invested in real estate in these areas, which is 19% above the \$872M that closed in 2017.

The only region to increase this quarter was the Highlands, which had 8 closed escrows, double that of last quarter and up over 4Q17 (5). Carmel had 32 sales for \$74M, which is down 37% from the \$117M last quarter. This drop in Carmel activity was primarily seen at the top of the market as sales below \$2M are essentially flat from last quarter (19). Pebble contracted the most this quarter with just \$53M in 24 sales, which is down 65% from last quarter (\$152M). Central Pebble felt the dip in activity the most this quarter with 5 sales and just \$18.7M in sales, which is down from \$107M last quarter and \$57M in 4Q17. However, since sales prices are so much higher in Central Pebble than MPCC, you often see much more fluctuation in total invested and we continue to see strong demand for well-priced homes. Quail and The Preserve continued to move steadily along with homes getting snapped up quickly in Quail Lodge and the Preserve had it's best year in over a decade with 7 sales.

Median sales prices increased again this quarter by 6% to \$1.77M led by a particularly strong market in downtown Carmel, which made up for decreasing sales prices in the other key regions. We are seeing buyers get much more selective and responding well to homes that are freshly staged and move-in ready; pairing that with a competitive price, those homes across all regions are selling quickly, some even with multiple offers. 2019 should make for a very interesting year as it's too soon to tell if the drop in sales in 4Q18 is a trend or just a blip in the market as buyers pause their search until more is understood about where the stock market and economy are headed. We're all getting ready for a big AT&T Pro Am this year leading up to the Centennial anniversary of Pebble Beach and the US Open in June, in addition to an ever growing Concours week in August.

Visit our website for the full Market Report for each region: [CanningProperties.com](http://CanningProperties.com)



*Carmel*  
**Maison Sequoia**  
SAMPLIFFERO.COM

Newly built & guarded by sentinels of beautiful redwoods, Maison Sequoia retells the story of its Carmel heritage. French/European country cottage influences. Artfully chosen architectural details, imported amenities and high-end features. Handmade Turkish clay tile roof, vintage redwood plank flooring, 1880's hand-hewn beams and copper exterior accents, Carrara marble surfaces, Ocean view deck off the full-floor master suite, Maison Sequoia is a rare beauty. 3 bedroom, 2 bath, 1920 sq. ft. Cozy country kitchen, 9 burner chef's stove/double oven. Large media room/gym room/wine cellar.  
Offered at \$1,995,000

*An Expert Who Gets Results*  
**Sam Piffero**

831.236.5389  
SamPiffero.com

*Expect The Very Best*  
**Aisha Krechuniak**

831.595.9291  
Aisha.Krechuniak@Sothebyshomes.com



*Pebble Beach*

## Dramatic Views in Pebble Beach

SAMPIFFERO.COM

Unobstructed views all the way from Pt. Lobos to Carmel Beach, Stillwater Cove & Pebble Beach fairways! This is your view from "BayWatch" located in the heart of Pebble Beach, a perfectly graceful, inviting and beautifully landscaped 1 acre home with separate 2 bed guest house. Enjoy indoor outdoor living with private expansive terraces that allow for entertaining both formal & fun. Featuring 4 en-suite bedrooms, 2 guest baths, 4 fireplaces, a custom designed & vaulted open kitchen leading to stunning terrace views. Formal dining room, vaulted sun room with bar.

Offered at \$6,950,000

*An Expert Who Gets Results*

**Sam Piffero**

831.236.5389  
SamPiffero.com

*Expect The Very Best*  
**Aisha Krechuniak**

831.595.9291  
Aisha.Krechuniak@Sothebyshomes.com



*Pacific Grove*  
**OCEAN VIEW CRAFTSMAN**  
112 SECOND STREET

Spacious 3BR/2BA ocean view beach house with character and heart on the Monterey Bay. Enjoy water and city light views from the living room, dining room, master bedroom, office and more. Great location close to the bay, Lover's Point, recreation trail and Cannery Row. Offered at \$2,500,000



*Monterey-Salinas Highway*  
**SPECTACULAR PRIVATE  
CUSTOM ESTATE**  
153CORRALDETIERRA.COM

Spectacular custom home featuring exquisite craftsmanship on a gated, fenced 1.55 acre private lot framing stunning views of Castle Rock. The spacious floor plan offers main level living with 4 BDR, 5 full & 2 half baths, luxurious finishes, guest house, 4 car garage and no HOA. Offered at \$2,785,000



*Monterey Sunbelt*  
**DAZZLING  
CONTEMPORARY IN  
PASADERA**  
COMING SOON

Dazzling and masterful renovation of this contemporary custom home ideally sited on the 11th fairway. Single level living with 3 BDR, 3 full & 2 half baths, CEO office, stunning great room, gourmet kitchen and fabulous floor plan. Resort living at it's very best

**Mike Jashinski**

831.236.8913  
MikeJashinski.com

*Monterra, Monterey*  
**MAGNIFICENT  
CONTEMPORARY ESTATE**  
8320VISTAMONTERRA.COM

Fresh and exciting architecture on a sun-drenched hilltop homesite in the private, gated community of Monterra. Over 5300 sq. ft. with 4 en-suite bedrooms, office & media room. Magnificent Great Room and chef's kitchen with views to Monterey Bay. Single level living and a 5-car garage. Offered at \$4,650,000



*Tehama, Carmel*  
**THE PROMONTORY  
HOMESITE 17**  
COMING SOON

Welcome to Clint Eastwood's Incomparable Tehama. The Promontory seemingly floats above the landscape to offer 270 degree views of sweeping vistas to Carmel Bay, the Santa Lucia Range and Carmel Valley. 11 private acres of magical terrain with a 1.22 acre building envelope. Just minutes from Carmel.



*Carmel*  
**GRAND LIVING IN TEHAMA**  
TEHAMAESTATE.COM

This magnificent 14,000 sq. ft. hilltop estate sited on a 16.9 acre homesite in Clint Eastwood's private enclave of Tehama, is a meticulously constructed, authentic Tuscan inspired home offering a "grand living experience" come to life. 7 bedrooms, 6+baths, exquisite outdoor living and infinity pool. Offered at \$18,500,000



**Mike Jashinski**

831.236.8913  
MikeJashinski.com



*Carmel Highlands*  
**Unsurpassed Beauty**  
30620AURORADELMAR.COM

Perched above two breathtaking sandy inlets in the exclusive enclave of "Otter Cove" sits this dramatic granite and redwood home. Huge floor to ceiling windows provide views of the ever-changing rugged coastal landscape. Binoculars recommended; become familiar with your new neighbors – the whales, otters, and the vast array of sea birds.

Offered at \$7,100,000  
Carpenter Home Team | 831.521.0231  
CarpenterHomeTeam.com



*Carmel Highlands*  
**Ocean Views on forty Acres**  
2700REDWOLF.COM

Point Lobos Ridge is the best-kept secret in the Carmel Highlands. This superior parcel is 40 acres with spectacular views, terraced building envelopes and a unique elevation and orientation. Just minutes to downtown Carmel in an exclusive private gated subdivision offering only nine parcels.

Offered at \$2,200,000

Michele Altman | 831.214.2545  
Michele.Altman@sothebyshomes.com  
MicheleAltman.com



*Pebble Beach*

**Casa Agave**

[ESTATESOFCARMEL.COM/LISTINGS/CASA-AGAVE](http://ESTATESOFCARMEL.COM/LISTINGS/CASA-AGAVE)

Casa Agave is the ultimate luxurious lifestyle home perfectly situated on the first fairway of the MPCC Shore Course. Enjoy scenic golf course views with peaks of the Pacific Ocean in the back drop.

Offered at \$3,297,000

*Pebble Beach*

**Le Deuxieme Chalet Des Canaries**

[THESECONDCANARYCOTTAGE.COM](http://THESECONDCANARYCOTTAGE.COM)

Featuring a magical storyline, the 2nd Canary Cottage is historically famous as being the 2nd discrete gambling casino of Pebble Beach during the 1930's, tastefully restored to perfection.

Offered at \$5,895,000



*Carmel*

**Live the Coastal Lifestyle**

[125CARMELRIVIERAOCEAN.COM](http://125CARMELRIVIERAOCEAN.COM)

Live the coastal lifestyle you always dreamed of in the exclusive enclave of Yankee Point, situated in the Carmel Highlands a few miles south of Carmel-by-the-Sea.

Offered at \$2,979,000

*Carmel Highlands*

**Purity**

[157CARMELRIVIERA.COM](http://157CARMELRIVIERA.COM)

A secure gated compound with separate guest quarters, 3-car temperature-controlled garage, back-up generator, and situated on a spacious lot showcasing sophisticated landscape motif.

Offered at \$3,575,000

**Nicole Truskowski**

831.238.7449  
[EstatesofCarmel.com](http://EstatesofCarmel.com)



*Big Sur*  
46902 Pfeiffer Ridge Road  
KYLEMORRISONHOMES.COM

As featured in Architectural Digest, this iconic Big Sur ocean view home is without a doubt one of Mickey Muennig's most notable designs. Using his signature blend of indigenous redwood beams and accents with massive sculpted concrete, steel and floor-to-ceiling glass statements throughout make this home the definitive Big Sur sanctuary. Come bask in the unspeakable natural beauty of Big Sur as can only be experienced through this timeless one-of-a-kind architectural masterpiece...

Offered at \$4,995,000  
Kyle Morrison | 831.236.8909  
Kyle@KyleMorrison.com



*Carmel-by-the-Sea*  
Santa Rita 2 NW of 6th  
PERSHALLRE.COM

Rare find in Carmel. This gorgeous 3,200 sq ft home on a large 8,000 sq ft lot features ocean views, wide plank white oak floors, 4 bedrooms 3 baths, open kitchen and dining area with limestone counters and marble topped island, radiant heat throughout, beautiful random, stacked stone exterior, expansive patios, soaring ceiling and a contemporary design.

Offered at \$4,295,000  
Terrence Pershall | 831.247.6642  
Terrence.Pershall@sothebyshomes.com

*Carmel*  
Mission & 3rd Sw Corner B-2  
CARMELDOWNTOWNMISSIONSTREET.COM

A fabulous Carmel pied-a-terre with filtered ocean views and a short stroll to the shops, galleries, and dining. This unique unit has been totally customized to include a great room with solid wood folding doors allowing a second bedroom for guests. Other fine details include solid hardwood interior doors and flooring, bronze hardware, built-in cabinetry, custom porcelain tile in kitchen and baths, energy efficient SS appliances, in unit laundry and a spacious outdoor balcony perfect for entertaining.

Offered at \$995,000



*Quail Meadows*  
5452 Quail Meadows Drive  
5452QUAILMEADOWSDRIVE.COM

Single level estate compound featuring 3 homes, 6 car garage on a 5.5 acre private lot. Main Home features: 7 Beds, 6.5 Baths, approx. 6,617 SF and Cottages are approx. 2bd/1ba approx. 1,284 SF and 1bd/1ba approx 540 SF. This is truly a one of a kind custom built compound of quality craftsmanship and perfect for entertaining or your private enjoyment.

Offered at \$4,299,000



**Monika Campbell**

831.917.8208  
MonikaCampbell.com



*Pebble Beach*  
1060 Rodeo Road  
GLADNEYRANDAZZO.COM

An entertainer's dream, fronting two fairways of MPCC Shore Course, this turn-key Mediterranean jewel offers an exceptional location with a home designed for a casually elegant lifestyle. This four bedroom, three and a half bath home features floor to ceiling view windows, a chef's kitchen and two cozy fireplaces. The master bedroom suite is private and roomy with a charming balcony overlooking the golf course.

Offered at \$2,879,000



*Carmel*  
7022 Valley Knoll  
GLADNEYRANDAZZO.COM

Nestled at the end of a private cul de sac, this custom home compliments the lovely natural landscape of Quail Lodge. With a view of the fourth green of Quail's golf course, this 4000 sq ft home features a flexible floor plan with four bedrooms and five baths. Its large, open living areas afford great opportunities to customize the space to the buyers needs. Easily adaptable spaces could include an in-law unit, as well as a media room or large office.

Offered at \$2,200,000

**Gladney Randazzo**

831.622.4850

GladneyRandazzo.com

*Carmel Valley*  
6 Sleepy Hollow Drive  
RYANMELCHER.COM

Picturesque equestrian estate behind the charming white gates of Sleepy Hollow in Carmel Valley. Just a few minutes drive from the buzz of Carmel Valley Village's numerous tasting rooms and restaurants, this fabulous property offers every amenity and all the privacy one could need in this fully operational -- and fully modernized -- horse property.

Offered at \$2,995,000



*Carmel-by-the-Sea*  
Casanova 3 Se Of 10th  
RYANMELCHER.COM

New Construction! Amazing opportunity in the heart of the Golden Rectangle. This Carmel charmer with a contemporary twist, is an entertainer's dream home! Slated to be completed in January 2019, the home features 8 foot accordion doors, seamlessly joining the indoor and outdoor living spaces. A chef's kitchen complete with all Viking appliances

Offered at \$3,295,000



**Ryan Melcher**

831.521.5024  
Ryan@RyanMelcher.com



*Carmel Valley*  
**Stunning Contemporary Farm-  
Style Home**

929CVROAD.COM

Fabulous contemporary farm-style house in a wine country setting. Recently remodeled, this four bedroom, two and a half bathroom 3500 square foot home boasts a stylish eat-in kitchen, hardwood floors, two separate living areas, a large river-rock fireplace, vaulted ceilings with open beams and more!

Offered at \$1,879,000



*Carmel Valley*  
**Entertainer's Dream Home**

42UPPERCIRCLE.COM

Fabulous entertainer's dream home boasts gourmet kitchen, vaulted wood beam ceilings, open concept, gated swimming pool/hot tub and outdoor kitchen. Mainly one level home with great Master with on-suite and walk-in closet. Situated on a stunning gated half acre lot with majestic Oaks and fruit trees.

Offered at \$1,445,000



*Carmel Valley*  
**Sought-after Carmel Valley  
Village Condo**

SOTHEBYSHOMES.COM/0501634

Desired location and tranquil wood setting with a seasonal stream sits this upgraded home in the sought after White Oaks complex. The two bedroom, two bathroom has an extended deck, vaulted ceilings, Hickory floors, and air conditioning for the warm summer days.

Offered at \$925,000

**Courtney Stanley**

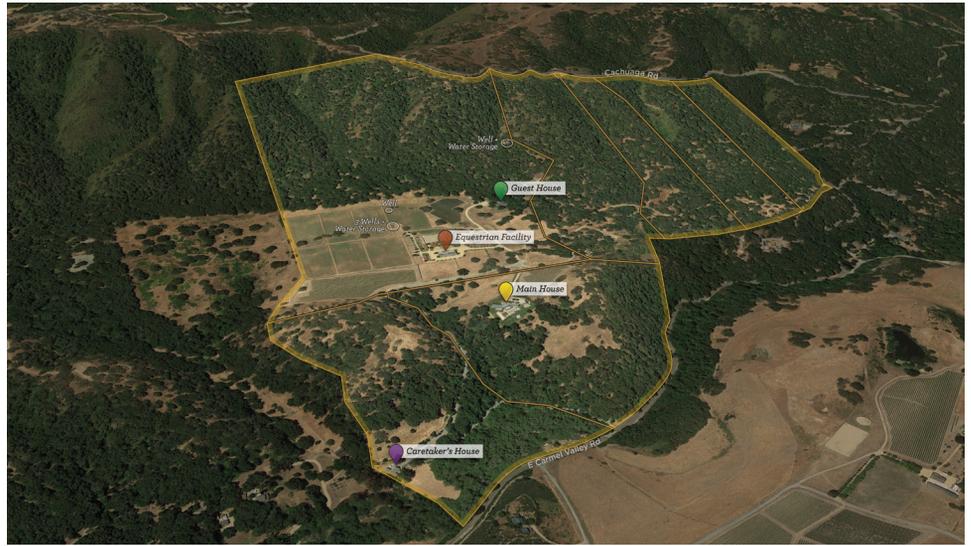
831.293.3030

CourtneyStanley@comcast.net

*Carmel Valley*  
**Fox Creek Ranch.**  
FOXCREEKRANCHCARMELVALLEY.COM

Welcome to Fox Creek Ranch, a place where 276 acres of unparalleled natural beauty and over 14,000 square feet of exquisite craftsmanship meet in the most breathtaking way. Entertain your guests in the newly built 4,000+ square foot main house, which has been elegantly designed to maximize your indoor-outdoor living experience. The world-class equestrian facility consist of a 4,600+ square foot horse barn with 9 stalls, tack room, hot/cold water wash bay, office, laundry room and full bath.

Offered at \$19,000,000



*Carmel Valley*  
**Stunning Carmel Valley Estate.**  
60AKMEADOWLANECARMELVALLEY.COM

Sweeping panoramic views of Carmel Valley await you behind the gates of the exclusive Oak Meadow community. Perched high above the valley floor, you will enjoy pristine sunsets as far as the eye can see. Equipped with a fabulous kitchen, spacious dining room, incredible master bedroom and guest house, this contemporary masterpiece was designed for both entertainment and relaxation.

Offered at \$3,495,000



*Carmel Valley*  
**The Crown Jewel of Carmel Valley**  
22SCARLETTROADCARMELVALLEY.COM

As you drive through the commanding 15 foot tall entry gates, you will find yourself completely swept away & visually captivated by the sublime French Country Chateau. This awe inspiring property is situated well above the flood zone on a secluded knoll alongside the majestic Carmel River.

Price Upon Request



**Doug & Lisa Steiny**

831.236.7363 | Doug@Dougsteiny.com

DougSteiny.com



*Pebble Beach*  
**Beautiful Putting Green**  
SOTHEBYSHOMES.COM/1210713

Spacious 4,000 square foot traditional home with separate guest quarters. Ideally located on a quiet lane near golfing and the sea. This property offers privacy in a park like setting with high end pavers, a fenced courtyard with fountain, outdoor decks and your very own no maintenance putting green. Enjoy the convenience of Smart Home features in a timeless well crafted design with a ground floor master suite and junior suite. Upstairs features a third bedroom, bathroom and an office. Separate entrance on the lower level includes a living room, bedroom and home gym.

Offered at \$2,850,000

T.J. Bristol | 831.521.3131  
Joe Smith | 831.238.1984



*Pebble Beach*  
**Historic Colonial Revival**  
LINDAGUY.COM

Historic Colonial Revival- in the Mills Act offering tremendous property tax advantages.

Placed high on a wooded bluff offering majestic views overlooking Carmel Beach, Point Lobos and beyond. Situated on a 1.47 acre landscaped parcel you find this amazing piece of history designed by renowned Mary Craig who is credited with of the design of several outstanding Santa Barbara and Montecito homes.

Price Upon Request  
Linda Guy | 831.277.4899  
Kathi Holland | 831.245.3066

*Carmel*  
**Contemporary Carmel Cottage.**  
SOTHEBYSHOMES.COM/0474961

A full time residence for last 20 years, this peaceful Carmel home has been updated with a clean timeless simplicity. It's white walls and tall open ceiling have been warmed with excellent lighting, natural wood floors and built-in shelving. The location offers easy access to the Monterey Peninsula and Downtown Carmel-By-The-Sea. It began life as a raised ranch (easily modified to avoid steps) with all the living areas on one level. There are three bedrooms and three full + one half bath and an open plan kitchen, dining, living room.

Offered at \$1,519,000



*Carmel*  
**4000 Rio Road #40**  
RIVERWOODCONDOCARMEL.COM

Luxuriously renovated townhome in the desirable Riverwood Community. Two-story home is complete with two bedrooms, a loft that could easily be converted to a third bedroom, two and a half baths, attached garage, front courtyard and large rear deck. Renovations include: new kitchen with all stainless steel appliances and six-burner gas stove, granite counters, high-end cabinets and elegant backsplash; new bathrooms with artistic tiling details, beautiful flooring and new carpeting upstairs.

Offered at \$738,000



**Shelley Risko**

831.238.2101  
Shelley@ShelleyRisko.com

**Jeannie Fromm**

831.277.3371  
Jeannie.Fromm@sothebyshomes.com



*Pacific Grove*  
**DELICIOUS LUXURY**  
 TEAMJETTE.COM

Jaw-dropping 3 bedroom single-story beach home created in 2018. Living and Family rooms surround the custom kitchen featuring white diamond quartz countertops, and a large stacked stone island. New in 2018: plumbing, electric, windows, lighting, 35-year roof, custom kitchen, custom bathrooms, all flooring, French drains, and smart home features. Name your Tesla or preferred electronic vehicle prior to parking in your finished garage with charging station.

Offered at \$1,299,000  
 Jette Ferguson | 831.402.3800



*Carmel Valley*  
**Chic Contemporary in Carmel Valley**  
 SOTHEBYSHOMES.COM/0501625

Stylish 2bd/2ba California contemporary. Soaring ceilings with glass everywhere. Close to the Village and Carmel River all on a flat sunny lot.

Offered at \$775,000  
 Terry McGowan | 831.236.7251  
 Terry.McGowan@sothebyshomes.com



*Carmel*  
**Livable Luxury Priced to Sell**  
 53DELMESACARMEL.COM

This luxurious 2bd/2ba condo set high on a hillside at the mouth of Carmel Valley was completely updated throughout. No detail was overlooked and everything was finished to perfection.

Offered at \$939,000  
 Claudia McCotter | 831.293.3391  
 CMcCotter10@gmail.com

*Pacific Grove*  
www.649LighthouseAvenue.com  
THE HARTMANSSION

Beautiful restored 14 room Victorian Mansion with 3400 square feet 4 Bedrooms 2 full and 2 half Baths 2 kitchens and 2 car garage. Opportunities: Private Residence or mixed use, Vacation Rental, Event Venue, Tea Room or Restaurant. This property has been lovingly brought back to life, lived in, enjoyed and shared, and is now ready to welcome its future custodians to appreciate and care for many years to come.

Open House: Feburary 9th and 10th  
From 12-3pm

Offered at \$2,000,000  
Bill Bluhm | 831.277.2782  
bill.bluhm@sothebyshomes.com



*Pacific Grove*  
Historic Pacific Grove  
Victorian  
SOTHEBYSHOMES.COM/0475371

Winner of the "Best of the Best" Heritage House Award (2005) after a full rebuild, this 1893 Victorian home sits proudly in the heart of downtown Historic Pacific Grove. This two unit property demonstrates quality craftsmanship and old world charm, while incorporating today's desired amenities. Live in one and rent the other and enjoy everything America's Last Hometown has to offer.

Offered at \$1,599,000  
Becky Jones | 831.601.0237  
becky@beckydjones.com





*Monterey*  
**Centrally Located Condo**  
SOTHEBYSHOMES.COM/0475583

Great two bedroom, two bathroom end unit close to parking and no stairs to access. This unit is move in ready with updated kitchen and bathrooms. Pool, spa and tennis court. HOA \$360.00/mo.

Offered at \$490,000  
Kathryn Picetti | 831.277.6020  
Kathryn.Picetti@sothebyshomes.com

*Pacific Grove*  
**Great Pacific Grove Location**  
608ACORNCOURT.COM

Forest Grove condo that has been freshened up for the new owners. Easy to find location in the complex, yet very private.

Offered at \$625,000  
Arleen Hardenstein | 831.915.8989  
Arleen.Hardenstein@sothebyshomes.com



*Aptos*  
**Panoramic Monterey Bay View**  
563CUESTAAPTOS.COM

This masterfully built, well-appointed 4 bed 3 bath Mediterranean home has jaw-dropping views from Santa Cruz Point to Pacific Grove.

Offered at \$2,290,000  
Vilia Kakis Gilles | 831.760.7091  
viliaonbch@aol.com

*Aptos*  
**Surf and Sand at Your Fingertips**  
230HIGHLANDAPTOS.COM

Be one of the lucky few to enjoy an unobstructed, ever-changing view of Seacliff Beach and beyond from every angle of this 3 bed 2.5 bath home on a large useable lot.

Offered at \$1,649,000  
Vilia Kakis Gilles | 831.760.7091  
viliaonbch@aol.com



*Specializing in the real estate of this truly beautiful place...  
Carmel & Carmel Valley*

Jan Wright Bessey  
831.917.2892  
TrulyBeautifulPlace.com



*Aromas*  
**Architectural Gem**  
CASADEDREAMS.COM

This newly renovated contemporary home is a one of a kind and located in a highly sought neighborhood on a private road in the beautiful hills of Aromas.

Offered at \$1,295,000  
Kristy Comero 831.915.7814 | Trisha Hanson 831.595.7633  
Kristy@casadedreams.com | Trisha@casadedreams.com

*Carmel*  
**Amazing Lot with Water**  
SOTHEBYSHOMES.COM/1180113

Behind the private gates of one of Carmel's most sought after neighborhoods, lies this beautiful property with incredible views of Santa Lucia Mountains and beyond.

Offered at \$625,000  
Kristy Comero 831.915.7814 | Trisha Hanson 831.595.7633  
Kristy@casadedreams.com | Trisha@casadedreams.com



*Pacific Grove*  
Wake up to the Sounds of Waves

[SOTHEBYSHOMES.COM/1210720](https://www.sotthebyshomes.com/1210720)

Wake to the sounds of waves from your ideally sited corner lot home just steps away from Monterey Bay. Both floors offer commanding whitewater views. The light and bright home has hardwood flooring in living, dining, kitchen and both downstairs bedrooms. A new roof and fully owned solar were completed in 2017. So, just move in, relax, and enjoy the views.

Offered at \$1,799,000

Maureen Mason | 831.901.5575

[Maureen@MaureenMason.com](mailto:Maureen@MaureenMason.com)



*Monterey*  
Beautiful remodel in Fisherman's Flats

[SOTHEBYSHOMES.COM/0475558](https://www.sotthebyshomes.com/0475558)

The 2,040 square foot home include three bedrooms, two full baths, a large living room with separate dining area near the cozy fireplace.

Offered at \$1,099,000

Weathers Group | 831.594.4752

[WeathersRealEstate.us](http://WeathersRealEstate.us)



*Carmel*  
24726 Dolores Lots

[SOTHEBYSHOMES.COM/0475476](https://www.sotthebyshomes.com/0475476)

Development opportunity in Carmel. Water available. Call agent for details.

Offered at \$900,000

Weathers Group | 831.594.4752

[WeathersRealEstate.us](http://WeathersRealEstate.us)



## *SELLING SEASIDE HIGHLANDS*

Wake up to the sounds of waves from your new home ideally situated steps away from the Monterey Bay. Come enjoy the sought after neighborhood of the Seaside Highlands! Located on the Monterey Bay and adjacent to the Bayonet Black Horse Golf Course, The Seaside Highlands has so much to offer including maintained front landscaping, lush neighborhood greenbelts and walking paths. Conveniently located near the beach, shopping, and more! Live, Relax, Enjoy!

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*Carmel Valley*  
38 Encina Drive  
SOTHEBYSHOMES.COM/0501636

Looking across Carmel Valley and to mountains beyond. This beautiful ranch-style home has views from almost every room. Enter through the living room into a light, bright and airy single-level house with vaulted ceilings. Three bedrooms, three baths, two fireplaces and an office/den with built-in bookcase and file drawers. A wonderful property to call home.

Offered at \$1,395,000  
Whiz Lindsey | 831.277.1868  
Whiz.Lindsey@sothebyshomes.com

# LIKE NO OTHER



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the Monterey Peninsula home.

We invite you to explore all that the peninsula has to offer.

It would be our pleasure to serve you.

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